



Harris Education

The Harris education portfolio of businesses provides school administrators and educators with adaptable and holistic suite of software solutions, focusing on K-12 financial, education, distance learning, human resources and nutrition applications as well as grant mana

Customers

Representing administrators and educators across North American school districts, many with 20-year relationships

Software

Student Information Systems (SIS) integration-friendly products for all aspects of student life

Staff

Exceptionally knowledgeable team including seasoned educators



Education

- Apprenticeship and qualifications training
- Assessments
- Curriculum management
- Predictive analytics
- Observation and growth evaluation
- Student information systems
- Student management



Nutrition

- Free- and reduced-meal application processing
- Full-cycle school payment processing
- Interactive nutrition app
- School lunch programing

Financial

- Back-office/payroll
- Business intelligence and data analytics
- Digital file management
- ERP
- Human resource management
- School financial management
- State/agency reporting

“We’ve grown the Education portfolio strategically and steadily over the past 10+ years, by nurturing personal and close-knit relationships with the industry professionals that serve school districts.”



Jean Soucy

President, Harris Public Sector

Harris Education footprint



25+ Education aquisitions



6,500+ Schools
2,500+ School Districts



350+ Staff, including former educators



15+ Offices across North America

Harris Investment Criteria

Technology

All types of software including:

- On-premise
- SaaS
- Solutions integrated with hardware
- Tech-enabled services

Geography

Harris' portfolio is concentrated in North America and Europe.

Harris is rapidly expanding our global presence.

Industry

Harris focuses on private (business-to-business) and public (business-to-government) industries.

Size

Our acquired businesses range from 5 to 500+ employees with annual revenues as little as \$500K to upwards of \$100M.

Harris Education profiles

<p>2021 </p> <p> Onefile</p> <p>Owner/Operator</p>	<p>2021 </p> <p> eScholar.</p> <p>Owner/Operator</p>	<p>2021 </p> <p> Realtime. Information Technology</p> <p>Owner/Operator</p>	<p>2020 </p> <p> eDoctrina.</p> <p>Corporate carve-out (Frontline Education)</p>
<p>2019 </p> <p> CASTLE SOFTWARE, INC.®</p> <p>Owner/Operator</p>	<p>2017 </p> <p> JR3</p> <p>Owner/Operator</p>	<p>2017 </p> <p> OnHand Schools</p> <p>Owner/Operator</p>	<p>2017 </p> <p> QSS</p> <p>Owner/Operator</p>

Connect with Harris today

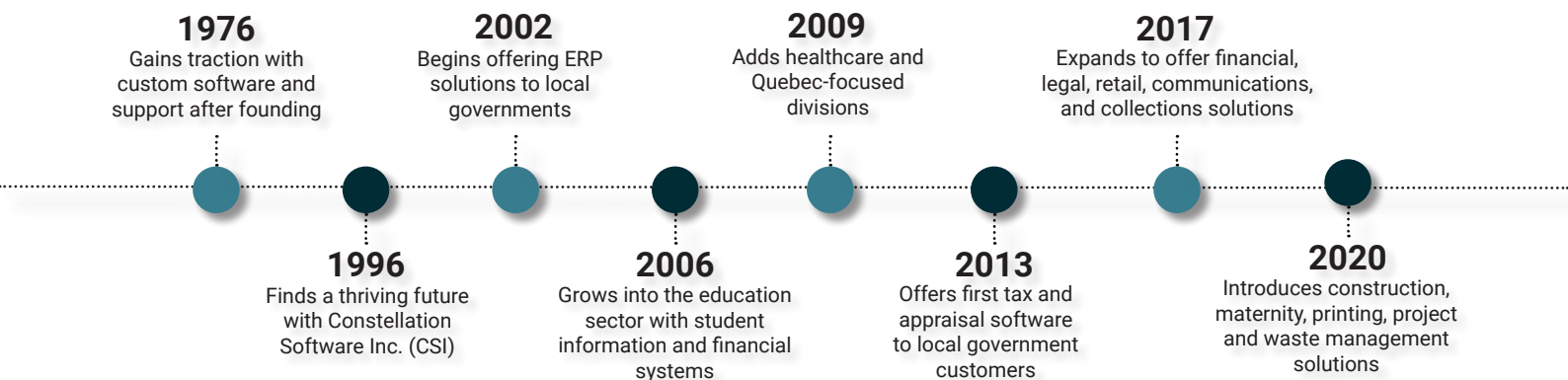
We combine dedicated and knowledgeable professionals with our existing business executives to engage with those interested in joining the Harris family. Your organization is unique, and we want the opportunity to honor your situation and discuss your future.



About Harris

From modest beginnings, Harris has grown to proudly serve communities in a variety of markets and across the world, by partnering with our customers to provide software solutions for today and collaborating with them for tomorrow. Whether it's local government, education, public safety, healthcare, utilities or small business, Harris has the domain expertise and solutions that our customers rely on to run their organizations.

Harris is one of the six operating groups within the **Constellation Software Inc. (TSX: CSU)** family. Constellation's financial stability and best practices support Harris as we strive to be great owners of our businesses with a forever time horizon and a focus on the future.



“We are focused on building an organization where our employees can learn, grow and build their careers and where our customers will find a life partner to collaborate with, in service of their constituents and communities. We will do this at scale, globally.”



Jeff Bender
Chief Executive Officer



The Enduring Organization

At Harris, enduring means forever. Enduring requires that we make the right decisions for our employees, our customers, our solutions and our markets of choice.

Operational Excellence

Being better today than we were yesterday is how we define operational excellence. It is a passion and commitment that finds its way into everything we do.

Growth

Growth is a key ingredient on our journey of creating the enduring organization. We look to combine a deep understanding of our customer's needs with the creativity and thoughtfulness of what the future will require.

People

We strive to create an environment where our employees can bring their best selves to work. One that allows them to combine their deep market expertise with their passion and commitment to supporting each other and in service of our customers. Our employees are true professionals devoted to their craft.

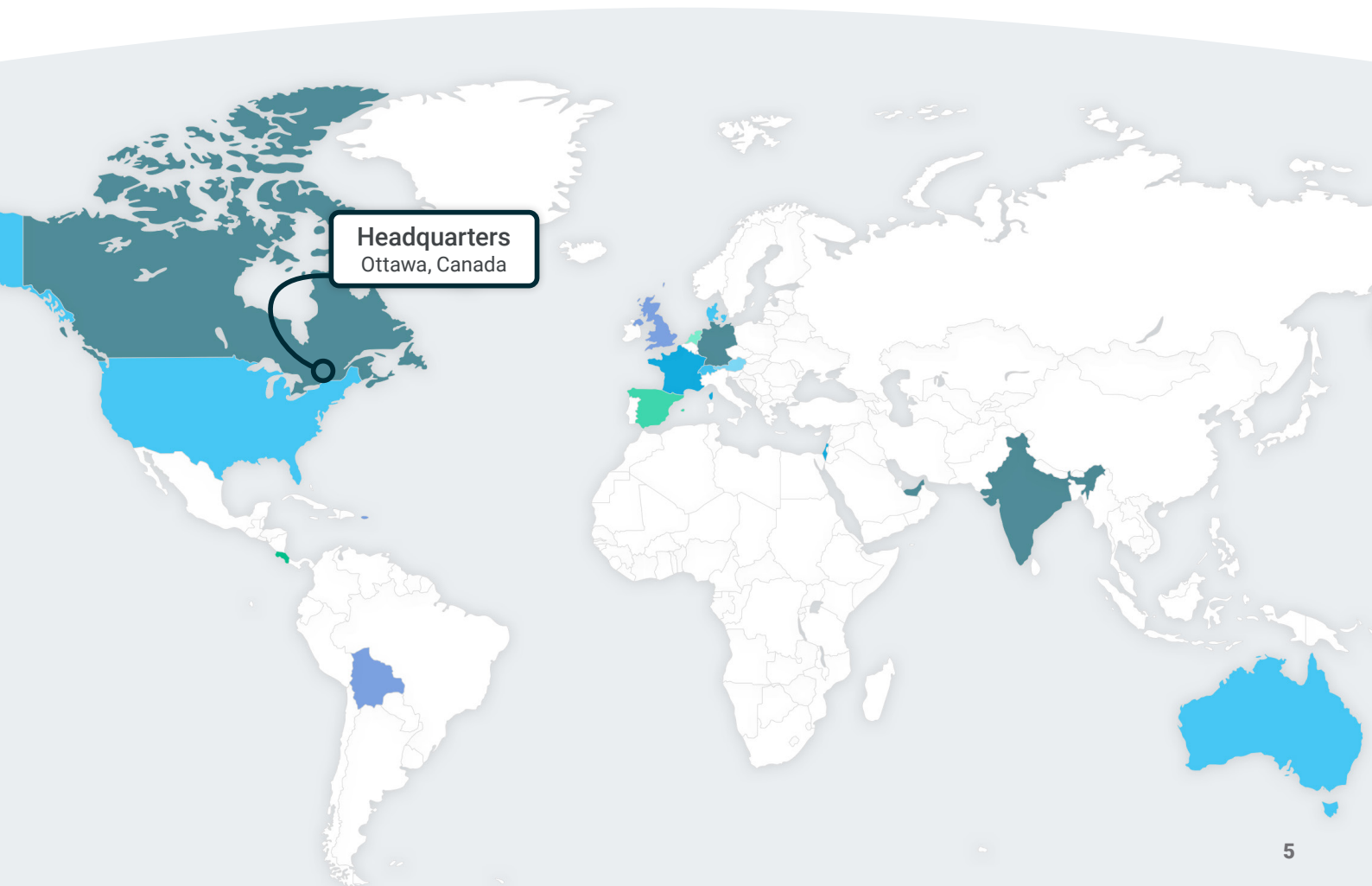


Values

Our core values are our foundation. They bring us together, keep us focused on what matters and help us make decisions. They ensure we do the right thing, the right way at the right time for each other and our customers.

Harris Portfolio

Selection of Harris brands across various industries and geographies.



Harris Strategy

We strive to be great owners of our businesses, with a forever time horizon. One of the advantages of never selling our businesses is the ability to make decisions about people, customers and products with a long-term focus. Whether you are looking to grow your business, protect your legacy or ensure your company's valuable assets are in good hands, Harris is the right choice.

Transaction Advantages

- Quick** → Efficient transaction process supported by in-house finance and legal teams
- Familiarity** → Engage with owners who've sold to Harris
- Credibility** → Accomplished owners of software businesses across multiple industries
- Means** → 100% cash transaction
- Structure** → We take full ownership
- Certain** → 95% successful transaction closure with Letters of Intent

Business Advantages

- Legacy** → Forever home for your business
- Growth** → Playbook of proven methodologies, vast peer network, and Harris customer base to access new growth opportunities
- Opportunity** → Leadership training and advancement opportunities
- Flexibility** → Stay on with us for the short or long term, or pursue interests elsewhere
- Autonomy** → Decentralized operations model for business decisions
- Support** → Centralized administrative functions (HR, IT Legal, Finance, Payroll)

Choosing Harris

Selling a business is a journey, and one of the most significant decisions that you will make. We not only want to hear your story but also share ours – to help you gain confidence, build trust and be willing to do business with us. Our commitment to you is transparency and candor throughout the selling process and beyond, as it relates to valuation, your employees, your customers and your products.